



**Expleo Solutions Limited (formerly known as SQS India BFSI Limited)**

CIN No:L64202TN1998PLC066604

Registered & Corporate office : 6A, Sixth Floor, Prince Infocity II, No. 283/3 & 283/4,  
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**Statement of Consolidated Audited Financial Results for the Quarter and Year ended March 31, 2019**

(Rs. In Millions)

S. No.	Particulars	Quarter ended			Year ended	
		31-Mar-19	31-Dec-18	31-Mar-18	31-Mar-19	31-Mar-18
		(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
1	Revenue from Operations	655.32	698.46	740.35	2,827.73	2,712.33
2	Other Income	15.35	14.93	53.76	59.96	132.65
3	<b>Total Income (1+2)</b>	<b>670.67</b>	<b>713.39</b>	<b>794.11</b>	<b>2,887.69</b>	<b>2,844.98</b>
4	<b>EXPENSES</b>					
	a) Employee benefits expense	424.01	453.35	492.63	1,833.59	1,841.18
	b) Finance Cost	0.36	0.31	2.87	0.67	2.87
	c) Depreciation and amortisation expense	13.94	13.55	13.98	54.99	55.50
	d) Other expenses	106.00	167.99	139.04	462.76	466.29
	<b>Total Expenses (4)</b>	<b>544.31</b>	<b>635.20</b>	<b>648.52</b>	<b>2,352.01</b>	<b>2,365.84</b>
5	<b>Profit/(loss) before exceptional items and tax (3-4)</b>	<b>126.36</b>	<b>78.19</b>	<b>145.59</b>	<b>535.68</b>	<b>479.14</b>
6	Exceptional Items	-	-	-	-	-
7	<b>Profit/(loss) before tax (5+6)</b>	<b>126.36</b>	<b>78.19</b>	<b>145.59</b>	<b>535.68</b>	<b>479.14</b>
8	Tax expense					
	a) Current Tax	32.36	32.38	45.27	181.27	163.35
	b) Deferred Tax	0.63	(2.62)	(3.02)	(7.61)	(3.96)
9	<b>Profit/(loss) for the period (7-8)</b>	<b>93.37</b>	<b>48.43</b>	<b>103.34</b>	<b>362.02</b>	<b>319.75</b>
10	Other Comprehensive Income					
	A (i) Items that will not be reclassified to profit or loss	(0.10)	(1.26)	0.70	(2.38)	(1.18)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	0.03	0.44	(0.24)	0.83	0.41
	B (i) Items that will be reclassified to profit or loss	-	-	-	-	-
	(ii) Income tax relating to items that will be reclassified to profit or loss	-	-	-	-	-
11	<b>Total Comprehensive Income for the period (9+10) (Comprising Profit/(Loss) for the period (after tax) and Other Comprehensive Income (net of tax))</b>	<b>93.30</b>	<b>47.61</b>	<b>103.80</b>	<b>360.47</b>	<b>318.98</b>
	Attributable to:					
	Owners of the parent	93.30	47.61	103.80	360.47	318.98
	Non-controlling interests	-	-	-	-	-
12	Of the Total Comprehensive Income above, Profits for the year attributable to:					
	Owners of the parent	93.37	48.43	103.34	362.02	319.75
	Non-controlling interests	-	-	-	-	-
13	Of the Total Comprehensive Income above, Other comprehensive income attributable to:					
	Owners of the parent	(0.07)	(0.82)	0.46	(1.55)	(0.77)
	Non-controlling interests	-	-	-	-	-
14	Paid Up Equity Share Capital (Face value of Rs.10/- each, fully paid up)	107.13	107.13	107.10	107.13	107.10
15	Other Equity	-	-	-	1,281.32	1,178.85
16	Earnings per Equity Share (Face value of Rs.10/- each) (for continuing operations) (Refer Note 10)					
	- Basic (Rs.)	8.71	4.52	9.66	33.79	29.90
	- Diluted (Rs.)	8.71	4.52	9.66	33.79	29.90
	See accompanying notes to the Consolidated Financial Results.					

## Consolidated Balance Sheet as at March 31, 2019

(Rs. In Millions)

Particulars	31-Mar-19	31-Mar-18
	(Audited)	(Audited)
<b>ASSETS</b>		
<b>A. NON CURRENT ASSETS</b>		
(a) Property, Plant and Equipment	186.68	212.93
(b) Intangible Assets	1.97	10.69
(c) Financial Assets		
(i) Loans	8.79	8.67
(ii) Other Non Current Financial Assets	-	0.38
(d) Deferred Tax Asset	25.38	16.94
(e) Income Tax Asset (Net)	9.32	19.73
(f) Other Non Current Assets	28.50	9.60
<b>TOTAL NON CURRENT ASSETS</b>	<b>260.64</b>	<b>278.94</b>
<b>B. CURRENT ASSETS</b>		
(a) Financial Assets		
(i) Trade Receivables	457.24	681.36
(ii) Cash and Cash Equivalents	978.92	595.21
(iii) Bank balances other than (ii) above	8.06	254.80
(iv) Loans	77.65	17.25
(v) Other Current Financial Assets	76.63	40.53
(b) Other Current Assets	72.81	43.45
<b>TOTAL CURRENT ASSETS</b>	<b>1,671.31</b>	<b>1,632.60</b>
<b>TOTAL ASSETS</b>	<b>1,931.95</b>	<b>1,911.54</b>
<b>EQUITY AND LIABILITIES</b>		
<b>A. EQUITY</b>		
(a) Equity Share Capital	107.13	107.10
(b) Other Equity	1,281.32	1,178.85
<b>TOTAL EQUITY</b>	<b>1,388.45</b>	<b>1,285.95</b>
<b>B. LIABILITIES</b>		
<b>NON CURRENT LIABILITIES</b>		
Provisions	7.64	-
<b>TOTAL NON CURRENT LIABILITIES</b>	<b>7.64</b>	<b>-</b>
<b>CURRENT LIABILITIES</b>		
(a) Financial Liabilities		
(i) Trade Payables		
(a) Total outstanding dues of Micro enterprises and small enterprises	0.10	-
(b) Total outstanding dues of creditors other than micro enterprises and small enterprises	80.88	77.91
(ii) Other Current Financial Liabilities	328.39	340.89
(b) Other Current Liabilities	69.17	94.76
(c) Provisions	3.59	14.80
(d) Current Tax Liabilities (Net)	53.73	97.23
<b>TOTAL CURRENT LIABILITIES</b>	<b>535.86</b>	<b>625.59</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>1,931.95</b>	<b>1,911.54</b>

**Notes to the Consolidated Financial Results:-**

- 1 The above Consolidated financial results which are published in accordance with Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on May 06, 2019. The Consolidated financial results are in accordance with the Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and the relevant Amendment Rules issued thereafter.
- 2 The format for the audited/ unaudited financial results as prescribed in SEBI's Circular CIR/CFD/CMD/15/2015 dated November 30, 2015 has been modified to comply with the requirements of SEBI's circular dated July 05, 2016, Ind AS and Schedule III (Division II) to the Companies Act, 2013, as amended, which are applicable to companies that are required to comply with Ind AS.
- 3 The figures for the quarters ended March 31 as reported in these results are the balancing figures between audited figures in respect of the years ended March 31 and the published year to date figures up to the end of the third quarter of the relevant financial years. Also the figures upto the end of the third quarter had only been reviewed and not subjected to audit.
- 4 Pursuant to Regulation 33(3)(b) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the Company had decided to submit to the stock exchanges the Unaudited Financial Results (Standalone and Consolidated) for the first three quarters of the current financial year 2018-19 and Audited Financial Results (Standalone and Consolidated) for the fourth quarter and year ended March 31, 2019.
- 5 The Chief Operating Decision Maker (CODM) evaluates the performance of the Group based on revenue and operating income in one segment i.e "Software Validation and Verification Services" relating to banking and financial services industry. Accordingly, as per Ind AS-108, "Operating Segments", the Group has only one business segment and hence segment information has not been separately disclosed.
- 6 Other Income (Sl. No. 2) and Other Expenditure (Sl. No. 4 d) above includes Net Foreign Exchange Gain and Loss respectively for each reporting period as under:

(Rs in Millions)

Particulars	Quarter ended			Year ended	
	31-Mar-19 (Audited)	31-Dec-18 (Unaudited)	31-Mar-18 (Audited)	31-Mar-19 (Audited)	31-Mar-18 (Audited)
Net Exchange Gain / Loss					
Other Income	-	-	29.44	-	60.43
Other Expenses	9.71	55.40	-	22.65	-

- 7 **Financial Results of Expleo Solutions Limited (formerly known as SQS India BFSI Limited (Standalone information):** (Rs. in Millions)

Particulars	Quarter ended			Year ended	
	31-Mar-19 (Audited)	31-Dec-18 (Unaudited)	31-Mar-18 (Audited)	31-Mar-19 (Audited)	31-Mar-18 (Audited)
Net Sales / Income from Operations	655.32	698.46	740.35	2,827.73	2,712.33
Profit/ (Loss) from ordinary activities before tax	111.89	87.67	135.36	480.27	429.73
Net Profit/ (Loss) from ordinary activities after tax	80.43	59.32	94.62	314.38	280.07

- 8 The Consolidated Financial Results include the results of 100% Wholly owned Subsidiaries, i.e. SQS BFSI Inc., USA, Expleo Solutions Pte. Ltd. (formerly known as SQS BFSI Pte. Ltd), Singapore, SQS BFSI FZE, UAE and Expleo Solutions UK Limited., (formerly known as SQS BFSI UK Ltd).

- 9 Effective April 1, 2018, the Group has adopted Ind AS 115 – 'Revenue from Contracts with Customers' using the modified retrospective application approach. The Standard is applied retrospectively using the cumulative effect method only to contracts that are not completed as at the date of initial application and the comparative information is not restated in the Consolidated financial results. The adoption of the Standard did not have any material impact on the Consolidated financial results for the quarter and year ended March 31, 2019.

Consequent to guidance issued by the Institute of Chartered Accountants of India on Ind AS 115 "Revenue from Contracts with Customers", vide its publication "Education Material on Indian Accounting Standard (Ind AS) 115, Revenue from Contracts with Customers" and in compliance with Ind AS 20 "Government Grants", the amount of export incentives have been reclassified from "Other Operating Revenues" to "Other Income". These reclassifications do not have any impact on the reported Total Income or on the Profit Before Tax for all the periods presented hereunder.

Particulars	Quarter ended			Year ended	
	31-Mar-19 (Audited)	31-Dec-18 (Unaudited)	31-Mar-18 (Audited)	31-Mar-19 (Audited)	31-Mar-18 (Audited)
Revenue from Operations	667.92	705.39	756.35	2,862.17	2,764.38
Less: Export Incentives	12.60	6.93	16.00	34.44	52.05
Restated Revenue from Operations	655.32	698.46	740.35	2,827.73	2,712.33

- 10 The earnings per share (basic and diluted) for the interim periods have not been annualised.
- 11 The Shareholders approved the proposal of Buyback of Equity Shares recommended by the Board of Directors, in its meeting held on January 31, 2019 through the postal ballot for which the results were declared on March 28, 2019 at the maximum Buyback price of Rs 550/- per equity share and the maximum buyback size of Rs 253.49 Million, the maximum indicative number of shares bought back would be 4,60,896 Equity Shares (Maximum buyback shares) comprising approximately 4.30% of the total number of equity shares of the paid-up equity Share Capital of the Company. The record date for the Buyback has been fixed as 12th April, 2019. The Company has filed the draft letter of offer with the SEBI for their approval. The Buyback would be offered to all eligible Equity Shareholders of the Company (other than the Promoters, the Promoter Group and Persons in control of the Company) under the tender offer route on a proportionate basis. The Company will fund the Buyback from its free reserves.
- 12 The Statutory Auditors, Kalyaniwalla & Mistry LLP, have issued their report with unmodified opinion on the Consolidated Financial Results.
- 13 The prior period's figures have been regrouped / reclassified wherever necessary.

By order of the Board  
For Expleo Solutions Limited (formerly  
known as SQS India BFSI Ltd)

Place: Chennai  
Date: May 6, 2019

Balaji Viswanathan  
Managing Director & CEO